



2024 CORPORATE RATE AGREEMENT

June 7, 2024

Rebecca Yorke
Alumni Officer, Outreach
Saint Mary's Alumni
Halifax, NS

Email : Rebecca.Yorke@smu.ca

All of us at Germain Hotels look forward to welcoming you in 2024 and are pleased to confirm this exclusive Corporate Rate agreement.

Your corporate rates are available online at germainhotels.com. Simply choose the desired hotel, enter your travel dates and click on "Check availability". Then, select "Add a code" and enter your corporate code. You and the members of your organization can use your corporate code to make online bookings at anytime. These rates are intended for individual travel only and not applicable to group travel.

CORPORATE CODE **C857273**

Corporate Rate

As a valued client, we are pleased to offer you 10% off our rate of the day in all our Le Germain, Escad and Alt hotels across Canada. In addition, we guarantee that the rates at your contracted hotels will never exceed those listed below. * (except for mentioned dates)

Exclusive corporate rates at Germain Hotels include:

- Last room availability.
- 4 p.m. cancellation (except for Le Germain Charlevoix Hotel & Spa).
- Complimentary Nespresso coffee and Camellias Sinensis tea.
- Free high-speed Wi-Fi connection.
- Unlimited access to the gym.
- Check out whenever you like and spend more time in your room. Subject to hotel availability.



Alt Hotel Halifax Airport

40 Silver Dart Drive, Enfield, Nova Scotia B2T 1K2 | 1-855-258-5775 | 902-334-0136
Reservations: reservations.althalifax@germainhotels.com

		June 1 to September 30, 2024	October 1 to December 31, 2024
Queen Bed Room with glass shower		\$199.00	\$179.00
Two Queen Beds Room with shower-bath		\$229.00	\$209.00
<ul style="list-style-type: none"> - Additional room types available (\$) - Halifax International Airport Outdoor & indoor parking (\$) 			



Alt Hotel St. John's

125 Water Street, St. John's, Newfoundland A1C 5X4 | 1-844-625-0123 | 709-383-2125
Reservations: reservations.altstjohns@germainhotels.com

		May 1 to September 30, 2024	October 1 to December 31, 2024
Queen Bed Room		\$199.00	\$139.00
Queen Bed Harbour View		\$229.00	\$169.00
King Bed Room		\$209.00	\$149.00
King Bed Harbour View		\$239.00	\$179.00
Two Queen Beds		\$229.00	\$169.00
<ul style="list-style-type: none"> - Additional room types available (\$) - Black out dates July 15-17, 2024 - Indoor parking (\$) 			

Additional Information

- Rates are based on single or double occupancy. Supplement for additional guests when room type permits.
- Rates are net and non-commissionable, quoted in Canadian dollars and do not include taxes and fees. Agreement valid until December 31, 2024
- Rates are not applicable for group travel or group reservations. Groups are defined to be 10 rooms or more per night, or 25 room nights cumulative and 6 rooms or more per night for Le Germain Hotel Quebec. Groups have distinct attrition and cancellation policies which must be adhered to.
- Added benefits: Enjoy these exclusive rates for leisure travel
- When accompanied by an adult, children of 17 years and under stay for free.
- Well-behaved pets are welcome! A 30\$ cleaning fee will be charged per stay.
- All of our properties are smoke-free.